GULF COAST COMMUNITY SERVICES ASSOCIATION, INC. (A Texas Nonprofit Organization)

ANNUAL FINANCIAL AND COMPLIANCE AUDIT REPORTS

YEARS ENDED SEPTEMBER 30, 2017 AND 2016

GULFCOAST COMMUNITY SERVICES ASSOCIATION, INC. (A Texas Nonprofit Organization)

SEPTEMBER 30, 2017 AND 2016

TABLE OF CONTENTS

Page Number **INDEPENDENT AUDITOR'S REPORT** 1 FINANCIAL STATEMENTS Statements of Financial Position 3 Statements of Activities 4 Statement of Functional Expenses for the year ended September 30, 2017 5 Statement of Functional Expenses for the year ended September 30, 2016 6 Statements of Cash Flows 7 NOTES TO THE FINANCIAL STATEMENTS 8 SINGLE AUDIT SECTION Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards 17 Independent Auditor's Report on Compliance For Each Major Program and on Internal Control Over Compliance Required By the Uniform Guidance 19 Schedule of Expenditures of Federal Awards 21 Notes to the Schedule of Expenditures of Federal Awards 22 Schedule of Findings and Questioned Costs 23 Summary Schedule of Prior Audit Findings and Current Status 25



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Gulf Coast Community Services Association

Report on the Financial Statements

We have audited the accompanying financial statements of Gulf Coast Community Services Association (the "Organization"), a Texas nonprofit organization, which comprise the statements of financial position as of September 30, 2017 and 2016, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the

4828 Loop Central Dr., Suite 1000 Houston, TX 77081 Phone: 713.968.1600 Fax: 713.968.1601

WWW.MCCONNELLJONES.COM

MJ

reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of September 30, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated May 30, 2018, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

Mconnell & Jones

Houston, Texas May 30, 2018

(A Texas Nonprofit Organization)

STATEMENTS OF FINANCIAL POSITION SEPTEMBER 30, 2017 AND 2016

	2017		2016	
ASSETS				
CURRENT ASSETS Cash	\$	872 027	¢	090 406
Grants receivable	\$	872,937	\$	980,406
Other receivables		590,427 618,119		822,160 910,947
		64,669		66,554
Inventory Prepaid and other assets		672,220		101,246
Total current assets		2,818,372		2,881,313
Total current assets		2,818,372		2,881,515
NONCURRENT ASSETS				
Property and equipment, net		1,271,109		1,599,385
Total noncurrent assets		1,271,109		1,599,385
TOTAL ASSETS	\$	4,089,481	\$	4,480,698
LIABILITIES				
CURRENT LIABILITIES				
Accounts payable and accrued expenses	\$	641,984	\$	1,143,739
Salaries and related liabilities payable		873,902		849,617
Unearned revenue		290,677		-
Deferred rent payable – current portion		25,080		25,080
Deferred lease incentive - current portion		122,443		122,444
Total current liabilities		1,954,086		2,140,880
NONCURRENT LIABILITIES				
Deferred rent payable		56,430		81,509
Deferred lease incentive		275,498		397,941
Total noncurrent liabilities		331,928		479,450
TOTAL LIABILITIES		2,286,014		2,620,330
NET ASSETS				
Unrestricted		1,736,033		1,608,305
Temporarily restricted		67,434		252,063
TOTAL NET ASSETS		1,803,467		1,860,368
TOTAL LIABILITIES AND NET ASSETS	\$	4,089,481	\$	4,480,698

(A Texas Nonprofit Organization)

STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED SEPTEMBER 30, 2017 AND 2016

	2017	2016
UNRESTRICTED NET ASSETS		
Unrestricted revenues		
Government grants	\$ 23,109,537	\$ 24,561,522
In-kind contributions	5,844,117	5,992,385
Other revenues	72,358	90,790
Total unrestricted revenues	29,026,012	30,644,697
Net assets released from restrictions	184,629	176,603
Total unrestricted revenues and other support	29,210,641	30,821,300
Expenses		
Program expenses	29,059,288	31,177,461
Management and general expenses	23,625	16,778
Total expenses	29,082,913	31,194,239
(DECREASE)/INCREASE IN UNRESTRICTED		
NET ASSETS	127,728	(372,939)
TEMPORARILY RESTRICTED NET ASSETS		
Net assets released from restrictions	(184,629)	(176,603)
DECREASE IN TEMPORARILY RESTRICTED		
NET ASSETS	(184,629)	(176,603)
CHANGES IN NET ASSETS	(56,901)	(549,542)
UNRESTRICTED NET ASSETS, BEGINNING OF YEAR	1,608,305	1,981,244
TEMPORARILY RESTRICTED NET ASSETS, BEGINNING OF YEAR	252,063	428,666
NET ASSETS, END OF YEAR	\$ 1,803,467	\$ 1,860,368

(A Texas Nonprofit Organization)

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED SEPTEMBER 30, 2017

	Direct Expenses	Administrative Expenses (Allocated)	Total Program Expenses	Management & General Expenses	Total Expenses
Salaries and wages	\$9,759,385	\$ 2,268,036	\$ 12,027,421	\$-\$	12,027,421
Payroll taxes	753,412	163,975	917,387	-	917,387
Employee benefits costs	2,472,900	447,155	2,920,055	-	2,920,055
Contract wages	942,084	152,181	1,094,265	-	1,094,265
Building occupancy costs	1,275,675	-	1,275,675	-	1,275,675
Utilities	154,617	7,143	161,760	-	161,760
Telephone	216,794	978	217,772	-	217,772
Insurance	61,045	48,171	109,216	-	109,216
Travel	33,189	4,645	37,834	-	37,834
Equipment leasing and repairs	321,508	80,457	401,965	-	401,965
Office supplies	70,744	10,983	81,727	151	81,878
Expendable equipment	16,734	-	16,734	-	16,734
Vehicle operating and					
maintenance	20,355	-	20,355	-	20,355
Printing, reproduction and					
publicity	24,738	4,290	29,028	-	29,028
Seminars and workshops	20,658	11,217	31,875	-	31,875
Postage	2,977	546	3,523	-	3,523
In-kind contributions	5,844,117	-	5,844,117	-	5,844,117
Professional and legal fees	12,361	62,512	74,873	-	74,873
Classroom supplies	57,464	-	57,464	-	57,464
Food supplies	892,607	-	892,607	7,411	900,018
Health assessments and	171 501	2.925	174 416	740	175 165
evaluations	171,591	2,825	174,416	749	175,165
Training and technical assistance	95,972	22,823	118,795	8,957	127,752
Parent activities	50,566		50,566	0,757	50,566
Client direct assistance	2,140,079		2,140,079	_	2,140,079
Other expenses	2,140,077	14,853	14,853	6,357	21,210
Depreciation and amortization	-	344,926	344,926	-	344,926
2 oproclution and amorazation	-	544,720	544,720	-	577,720
Total expenses	\$25,411,572	\$ 3,647,716	\$ 29,059,288	\$ 23,625 \$	29,082,913

(A Texas Nonprofit Organization)

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED SEPTEMBER 30, 2016

	Program Expenses]	ministrative Expenses Allocated)	Total Program Expenses	Management & General Expenses	Total Expenses
Salaries and wages	\$ 9,713,352	\$	2,210,321	\$ 11,923,673	\$-	\$ 11,923,673
Payroll taxes	793,082		171,424	964,506	-	964,506
Employee benefits costs	2,380,229		354,715	2,734,944	-	2,734,944
Contract wages	1,003,876		245,278	1,249,154	-	1,249,154
Building occupancy costs	1,115,887		95,492	1,211,379	498	1,211,877
Utilities	167,913		7,402	175,315	-	175,315
Telephone	382,412		35,564	417,976	127	418,103
Insurance	55,376		59,776	115,152	-	115,152
Travel	32,547		3,450	35,997	-	35,997
Equipment leasing and repairs	397,525		90,220	487,745	-	487,745
Office supplies	67,881		10,559	78,440	400	78,840
Expendable equipment	19,532		-	19,532	-	19,532
Vehicle operating and maintenance	38,054		510	38,564	-	38,564
Printing, reproduction and publicity	42,813		5,440	48,253	605	48,858
Seminars and workshops	27,351		13,941	41,292	-	41,292
Postage	3,822		1,183	5,005	-	5,005
In-kind contributions	5,992,385		-	5,992,385	-	5,992,385
Professional and legal fees	11,395		64,590	75,985	-	75,985
Classroom supplies	65,434		-	65,434	-	65,434
Food supplies	1,010,950		-	1,010,950	12,920	1,023,870
Health assessments and evaluations	189,445		2,947	192,392	100	192,492
Training and technical assistance	67,978		31,549	99,527	2,128	101,655
Parent activities	55,916		-	55,916	-	55,916
Client direct assistance	3,717,464		-	3,717,464	-	3,717,464
Other expenses	-		17,984	17,984	-	17,984
Depreciation			402,497	402,497	-	402,497
Total expenses	\$ 27,352,619	\$	3,824,842	\$ 31,177,461	\$ 16,778	\$ 31,194,239

(A Texas Nonprofit Organization)

STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED SEPTEMBER 30, 2017 AND 2016

	2017	2016
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ (56,901)	\$ (549,542)
Adjustments to reconcile change in net assets to net cash (used in)/provided by operating activities:		
Depreciation	344,926	402,497
Amortization of deferred lease incentive and rent payable	(147,523)	(147,524)
Loss of equipment	-	4,595
Changes in operating assets and liabilities:		
Decrease/(Increase) in grants receivable	231,733	(70,801)
Decrease/(Increase) in other receivables	292,828	(397,417)
Decrease/(Increase) in food inventory	1,885	(7,089)
(Increase)/Decrease in prepaid and other assets	(570,974)	7,956
(Decrease)/Increase in accounts payable and accrued expenses	(501,755)	569,073
Increase in salaries and related liabilities payable	24,285	67,330
Increase /(Decrease) in unearned revenue	290,677	(121,000)
Total adjustments	(33,918)	307,620
Net cash used in operating activities	(90,819)	(241,922)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of property and equipment	(16,650)	
Net cash used in investing activities	(16,650)	
NET DECREASE IN CASH	(107,469)	(241,922)
CASH, BEGINNING OF YEAR	980,406	1,222,328
CASH, END OF YEAR	\$ 872,937	\$ 980,406

(A Texas Nonprofit Organization)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED SEPTEMBER 30, 2017 AND 2016

1. NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Business

Gulf Coast Community Services Association (the "Organization") is a Texas nonprofit organization established and incorporated on June 19, 1968 to identify, analyze and work to alleviate poverty and to eliminate its causative factors by partnering with eligible families to provide comprehensive quality programs and services. The Organization operates several programs and services to promote self-sufficiency targeted at low income families and individuals. These programs and services are primarily funded by Community Services Block Grant and other federal, state and local grants. The Organization also administers Head Start and Early Head Start Programs in the southeast sector of Harris County, Texas.

Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP).

Financial Statement Presentation

The Organization is required under GAAP to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets, as defined below:

Unrestricted net assets – These are resources that are not subject to donor-imposed stipulations and can be used for the general operations of the Organization. The Organization had unrestricted net assets of \$1,736,033 and \$1,608,305 as of September 30, 2017 and 2016, respectively.

Temporarily restricted net assets – These are resources that are subject to donorimposed stipulations that may be met, either by actions of the Organization and/or the passage of time. The Organization had temporarily restricted net assets of \$67,434 and \$252,063 as of September 30, 2017 and 2016, respectively.

Permanently restricted net assets – These are resources that are subject to donor restrictions requiring that the principal be held in perpetuity and any income thereon be used by the Organization. The Organization did not have any permanently restricted net assets as of September 30, 2017 and 2016.

The Organization is also required under GAAP to present statements of activities, functional expenses and cash flows.

(A Texas Nonprofit Organization)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED SEPTEMBER 30, 2017 AND 2016

When both restricted and unrestricted resources are available for use, it is the Organization's policy to use restricted resources first, then unrestricted resources as they are needed.

Revenue Recognition

Generally, grants are recognized as revenues when earned. Grants that operate on a reimbursement basis are recognized on the accrual basis as revenues only to the extent of disbursements that are allowable for reimbursement. Revenues from contributions, donations and other sources are recognized as unrestricted or temporarily restricted revenues when received or unconditionally promised by a third party. Revenues from special events are recognized when the events are held. Interest income is recognized when earned based on the passage of time. Program income and other income are recognized when received. Conditional promises by third parties to give cash or other assets to the Organization are not recognized until the cash or other assets are received.

Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in temporarily restricted net assets, depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets upon satisfaction of the time or purpose restrictions and reported in the statement of activities as net assets released from restrictions.

Receivables

Receivables represent reimbursements that were pending from funding sources for program expenses incurred as of September 30, 2017 and 2016, both billed and unbilled, and expected to be received in the subsequent year. Management considers receivables at September 30, 2017 and 2016 to be fully collectible. Accordingly, no allowance for delinquent receivables was made in the accompanying financial statements.

Donated Services, Materials and Facilities

The Organization's Head Start centers are leased from lessors at below market rental rates. The Organization also collaborates with several independent school districts to provide the Organization with teachers and other resources at those centers at little or no cost to the

(A Texas Nonprofit Organization)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED SEPTEMBER 30, 2017 AND 2016

Organization. Donated services, materials and facilities received by the Organization are recorded at their estimated fair values.

Cash and Cash Equivalents

The Organization considers all monies in banks and highly liquid investments with maturity of three months or less from date of purchase to be cash equivalents. The carrying value of cash approximates fair value because of the short maturities of those financial instruments. The Organization had no cash equivalents at September 30, 2017 and 2016. Additionally, separate bank accounts were maintained to comply with the requirements of certain grantors.

Unearned Revenues

Grants received in advance that relate to the period after year-end are reported as unearned revenues in the statements of financial position.

Food Inventories

Food inventory is stated at the lower of cost or market determined by the first-in, first-out method.

Property and Equipment

Property and equipment are recorded at cost or, if donated to the Organization, at their estimated fair value at the date of donation. Such donations are recorded as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated to the Organization with explicit restrictions regarding their use, and contributions of cash that must be used to acquire or maintain property and equipment are recorded as restricted contributions. Presently, the Organization does not have any assets which have donor-imposed restrictions.

The Organization's policy is to capitalize all expenditures for property, furniture and fixtures, and office and computer equipment in excess of \$5,000 per unit. Property and equipment are depreciated using the straight-line method over their estimated useful lives ranging from 5 to 30 years. Amortization of leasehold improvements is provided on the straight-line method over the remaining term of the lease or the useful life of the improvement, whichever is shorter. Maintenance and repair costs are charged to operations when incurred. Major improvements and renewals of property and equipment are capitalized.

Substantially, all property and equipment presented in the accompanying statements of financial position were purchased with federal funds.

(A Texas Nonprofit Organization)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED SEPTEMBER 30, 2017 AND 2016

Compensated Absences

Annual vacation time and sick leave are granted to the Organization's employees. Under the Organization's policy, vacation time and sick leave are earned based on the employees' length of service. Any unused vacation time up to a maximum of 40 hours not taken because of business requirements, may be carried over to the following calendar year. Sick leave may be accumulated from one calendar year to another up to a maximum of 480 hours. While employees are paid for earned but unused vacation time upon termination of employment with the Organization, they are not paid for unused sick days. Therefore, no accrual for unused sick days is recorded in the accompanying financial statements.

Functional Allocation of Expenses

The costs of providing various programs and other activities of the Organization have been summarized on a functional basis in the statements of activities and in the statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited in accordance with the Organization's cost allocation plan. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

Income Taxes

The Organization is a nonprofit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code (the "Code") and did not conduct any unrelated business activities. Therefore, the Organization has made no provision for federal income tax in the accompanying financial statements. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b) (1)(A)(vi) and has been classified as an organization that is not a private foundation under Section 509(a)(1) of the Code.

The Organization applies the provisions of FASB ASC Topic 740, *Income Taxes*, which prescribes a recognition threshold and measurement attribute for financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FASB ASC Topic 740 also provides guidance on de-recognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. Management of the Organization believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are material to the financial statements. The Organization's Federal income tax returns for the year 2014 through 2016 are subject to examination by the Internal Revenue Services, generally for three years after they were filed.

(A Texas Nonprofit Organization)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED SEPTEMBER 30, 2017 AND 2016

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make certain estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates. Significant estimates included in the financial statements relate primarily to the useful lives applied in asset depreciation, estimates of the values of in-kind contributions and services, and functional allocations of expenses.

New Accounting Pronouncements

In February 2016, the FASB issued Accounting Standards Update (ASU) 2016-02 – Leases (Topic 842), which supersedes existing guidance on leases and amends and supersedes a number of other paragraphs throughout the FASB ASC. This update will be effective for the Organization's 2021 annual financial statements. Management is currently evaluating the impact this update will have on the financial statements.

In August 2016, the FASB issued ASU 2016-14 – Not-for-Profit Entities (Topic 842): Presentation of Financial Statements of Not-for-Profit Entities, which will eliminate the distinction between resources with permanent restrictions and those with temporary restrictions from the face of financial statements as well as improve the information presented in the financial statements and notes about a not-for-profit entity's liquidity, financial performance, and cash flows. This update will be effective for the Organization's 2019 annual financial statements. Management is currently evaluating the impact this update will have on the financial statements.

2. PROGRAMS AND SUPPORTING SERVICES

The costs of providing the various programs and other activities of the Organization are shown in the accompanying statements of functional expenses. The following major programs and supporting services are included in the accompanying financial statements:

- Head Start Program/Early Head Start Program
- Community Services Block Grant

Management and general activities consist of those functions that are necessary to coordinate the Organization's daily operations, programs and services.

(A Texas Nonprofit Organization)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED SEPTEMBER 30, 2017 AND 2016

3. PROPERTY AND EQUIPMENT

The following is a summary of property and equipment at September 30, 2017 and 2016:

	 2017	 2016
Buildings	\$ 1,721,582	\$ 1,721,582
Leasehold improvements	1,240,748	1,240,748
Furniture, fixtures and equipment	1,362,232	1,345,582
Vehicles	274,469	274,469
Software	264,820	264,820
	 4,863,851	 4,847,201
Less: Accumulated depreciation and amortization	 (3,592,742)	 (3,247,816)
Property and equipment, net	\$ 1,271,109	\$ 1,599,385

Depreciation and amortization expense for the years ended September 30, 2017 and 2016 was \$344,926 and \$402,497, respectively.

4. DEFERRED RENT PAYABLE AND LEASE INCENTIVE

In November 2010, the Organization entered into a 10-year lease arrangement for its new corporate office. As part of the incentive towards the signing of the lease contract, the landlord offered the Organization a 6-month free rent (rent holiday). Total minimum lease payment under the lease agreement is recognized on a straight-line basis over the lease term. Accrued rent expense as of September 30, 2017 and 2016 was \$81,510 and \$106,589, respectively.

Under the terms of the lease agreement, as an additional incentive towards the signing of the lease contract, the landlord agreed to perform certain leasehold improvements amounting to \$1,224,438 on the building. This incentive is recognized as a reduction of rental expenses on a straight-line basis over the term of the lease agreement. The unamortized incentive as of September 30, 2017 and 2016 was \$397,941 and \$520,385, respectively.

5. CONCENTRATION OF CREDIT RISKS

Custodial credit risk is the risk that, in the event of the failure of a depository financial institution, the Organization will not be able to recover its deposits. Although the Organization does not have a formal deposit policy, it maintains deposits at federally insured banks and strives to minimize its exposure to custodial credit risks by maintaining deposits at institutions with demonstrated financial strength. Bank balances are insured by

GULF COAST COMMUNITY SERVICES ASSOCIATION, INC. (A Texas Nonprofit Organization)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED SEPTEMBER 30, 2017 AND 2016

the Federal Deposit Insurance Corporation up to \$250,000 per bank. The total cash maintained by the Association in their bank as of September 30, 2017 and 2016 which was subject to custodial credit risk was \$675,791 and \$1,018,734, respectively. Management believes that this credit risk exposure was mitigated by the financial strength of the banking institution in which the deposits were held. In addition, Management monitors cash balances on a daily basis as a part of the Organization's cash management practices.

Credit risk associated with grants receivable is considered minimal due to the credit worthiness of the awarding federal and state agencies.

6. LINE OF CREDIT

The Organization maintains a line of credit with a local financial institution in the amount of \$100,000. The purpose of the line of credit is to support daily operations of the Organization. No draw-down has been made on the line of credit during the years ended September 30, 2017 and 2016.

7. TEMPORARILY RESTRICTED NET ASSETS

The Organization administers a utility assistance program for low-income consumers with funds provided in fiscal year 2012 by Center Point Energy Electric, LLC. Available funds under this program are \$67,434 and \$252,063 as of September 30, 2017 and 2016, respectively, and are reported as temporarily restricted net assets in the statements of financial position.

8. **RETIREMENT PLAN**

The Organization sponsors the Gulf Coast Community Services Association 401(k) Plan (the "Plan"). Each year, participants may contribute up to 100% of pretax annual compensation, as defined in the Plan. The Organization makes a matching contribution of 100% of the first 1% an eligible participant contributes to the Plan after completing one year of eligible service. Additional profit sharing amounts of up to 3% of annual compensation of qualified employees may be contributed at the option of the Organization's Board of Directors. Employees are eligible to participants are vested immediately in their contributions plus actual earnings thereon. Vesting in the Organization's contribution of their accounts is based on years of vesting service in accordance with the schedule provided in the Plan document.

The Organization's contributions to the Plan for the years ended September 30, 2017 and 2016 amounted to \$375,496 and \$327,801, respectively.

GULF COAST COMMUNITY SERVICES ASSOCIATION, INC. (A Texas Nonprofit Organization)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED SEPTEMBER 30, 2017 AND 2016

9. COMMITMENTS

The Organization leases its facilities under operating leases expiring in various years through fiscal year 2021. Future minimum lease payments on non-cancellable lease commitments are as follows:

Year ending September 30,	Amount
2018	\$ 824,104
2019	816,728
2020	734,447
2021	56,800
Total	\$ 2,432,079

Rent expense for the years ended September 30, 2017 and 2016 was \$1,001,154 and \$965,851, respectively.

10. CONTINGENCIES

From time to time, the Organization may be a defendant in legal proceedings related to its operations. In the best judgment of the Organization's management, and after consultation with its legal counsel, the outcome of any present legal proceedings will not have a material adverse effect on the accompanying financial statements.

The Organization receives grants from federal and other funding sources that are subject to review and audit by the awarding agencies. Such reviews and audits could result in the discovery of unallowable activities and unallowable costs. Consequently, any of the funding sources may, at its discretion, request reimbursement for expenses or return of funds, or both, as a result of non-compliance by the Organization with the terms of the grants/contracts. In the opinion of the management, such disallowances, if any, would not be significant in relation to the financial statements of the Organization.

11. CONCENTRATION

For the years ended September 30, 2017 and 2016, the Head Start/Early Head Start program accounted for approximately 78% and 63% and the Community Services Block Grant program accounted for approximately 22% and 26% of the revenues and support of the Organization, respectively. In addition, the Organization received, directly or indirectly, 89% and 89% of its operating revenues for the years ended September 30, 2017 and 2016, respectively, from the U.S. Department of Health and Human Services.

GULF COAST COMMUNITY SERVICES ASSOCIATION, INC. (A Texas Nonprofit Organization)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED SEPTEMBER 30, 2017 AND 2016

12. SUBSEQUENT EVENTS

Management has evaluated subsequent events through May 30, 2018; the date the financial statements were available to be issued. No change to the financial statements is deemed necessary as a result of this evaluation.

SINGLE AUDIT SECTION

McConnell & Jones LLP Certified public accountants

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of Gulf Coast Community Services Association

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Gulf Coast Community Services Association (the "Organization"), a nonprofit organization, which comprise the statements of financial position as of September 30, 2017 and 2016, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements, and have issued our report thereon dated May 30, 2018.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

4828 Loop Central Dr., Suite 1000 Houston, TX 77081 Phone: 713.968.1600 Fax: 713.968.1601

www.mcconnelljones.com

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal

MJ

control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Monnell & Jones

Houston, Texas May 30, 2018

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Directors of Gulf Coast Community Services Association

Report on Compliance for Each Major Federal Program

We have audited Gulf Coast Community Services Association's (the "Organization") compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of the Organization's major federal programs for the year ended September 30, 2017. The Organization's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of the Organization's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Organization's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the Organization's compliance.

4828 Loop Central Dr., Suite 1000 Houston, TX 77081 Phone: 713.968.1600 Fax: 713.968.1601

WWW.MCCONNELLJONES.COM

Opinion on Each Major Federal Program

M

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended September 30, 2017.

Report on Internal Control over Compliance

Management of the Organization is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Organization's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance is an opinion on the effectiveness of the Organization's internal control over compliance.

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance with a type of compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Monnell & Jones

Houston, Texas May 30, 2018

(A Texas Nonprofit Organization)

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED SEPTEMBER 30, 2017

Federal Grantor/Pass-Through Grantor/ Program Title	CFDA Number	Agency or Pass- Through Number	Federal Expenditures
U.S. Department of Health and Human Services			
Direct Agency Funded Programs:		0.00117105 02 00	
Head Start / Farly Head Start Dragona	93.600	06CH7125-03-00 06CH7125-04-01	¢ 17 010 022
Head Start / Early Head Start Programs	95.000	00CH/125-04-01	<u>\$ 17,218,833</u> 17,218,833
Total Direct Agency Funded Programs Pass-Through Program:			17,218,855
Pass-Through Texas Department of Housing and			
Community Affairs			
		61160002385	
		61160002635	
		61160002748	
Community Services Block Grant	93.569	61170002697	5,386,478
Total Pass-Through Program			5,386,478
Total U.S. Department of Health and Human Services			22,605,311
U.S. Department of Education			
Pass-Through Program:			
Pass- Through Houston Community College			
Adult Education – Basic Grants to States	84.002	N/A	12,586
Total U.S. Department of Education			
U.S. Department of Agriculture			
Pass-Through Program:			
Pass-Through Texas Department of Agriculture			
Child and Adult Care Food Program	10.558	02448	791,985
Total U.S. Department of Agriculture			791,985
Total Expenditures of Federal Awards			\$ 23,409,882

See notes to the schedule of expenditures of federal awards.

(A Texas Nonprofit Organization)

NOTES TO THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED SEPTEMBER 30, 2017

1. Basis of Presentation

The accompanying schedule of expenditures of federal awards (the "Schedule") includes federal grant activities of the Gulf Coast Community Services Association (the "Organization") under programs of the federal government for the year ended September 30, 2017. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of the Organization, it is not intended to and does not present the financial position, changes in net assets, or cash flows of the Organization.

2. Summary of Significant Accounting Policies

Expenditures reported on the Schedule are presented on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance wherein certain types of expenditures are not allowable or are limited as to reimbursement.

3. Indirect Cost Rate

The Organization did not elect to use the 10% de minimis indirect cost rate as allowed under the Uniform Guidance.

4. Commitments and Contingencies

Federal grants received by the Organization are subject to review and audit by grantor agencies. The Organization's management believes that the results of such audits will not have a material effect on the Schedule.

5. <u>Reconciliation to Financial Statements:</u>

The following reconciles federal award expenditures as included in the Schedule to the expenditures reported in the financial statements of the Organization for the year ended September 31, 2017:

	 Amount
Total expenditures per the statement of activities	\$ 29,082,913
Add: Non-federal expenditures	516,012
Less: Donated materials, services, and facilities	(5,844,117)
Depreciation	(344,926)
Total expenditures per the schedule of	
expenditures of federal awards	\$ 23,409,882

(A Texas Nonprofit Organization)

SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED SEPTEMBER 30, 2017

PART 1 – SUMMARY OF AUDITOR'S RESULTS

Financial Statement Section

1.	Type of auditor's report issued:		Unmodified
2.	Internal control over financial reporting:a) Material weaknesses identified?b) Significant deficiencies identified that considered to be material weaknessc) Noncompliance material to financial st	es?	No No No
Fed	leral Awards Section		
1.	Internal control over major programs:a) Material weaknesses identified?b) Significant deficiencies identified that considered to be material weakness		No No
2.	Type of auditor's report issued on complian	nce for major programs:	Unmodified
3.	Any audit findings disclosed, which are req in accordance with 2 CFR Section 200	L 1	No
4.	Identification of major programs:		
	<u>Federal CFDA Number</u> 93.600 10.558	Name of Federal Program Head Start/Early Head Start Pr Child and Adult Care Food Pr	ogram
5.	Dollar threshold used to distinguish betwee Type A and Type B programs:	n	\$750,000
6.	Auditee qualified as low-risk auditee under 2 CFR Section 200.520?		Yes

GULF COAST COMMUNITY SERVICES ASSOCIATION (A Texas Nonprofit Corporation)

SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED SEPTEMBER 30, 2017

PART II: FINDINGS - FINANCIAL STATEMENT AUDIT

None noted.

PART III: FINDINGS AND QUESTIONED COSTS - MAJOR FEDERAL AWARD PROGRAMS

None noted.

(A Texas Non-Profit Corporation)

SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS AND CURRENT STATUS FOR THE YEAR ENDED SEPTEMBER 30, 2017

There were no audit findings included in the September 30, 2016 Schedule of Findings and Questioned Costs.