



**@ Workforce Solutions-Astrodome  
9315 Stella Link, Houston, TX 77025  
September 22, 2016  
From 10am-1pm**

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## **Residential Sales Representatives I Career Opportunities**

Spend majority of workday making sales at customer residences. Contact residential customers from a defined prospecting list and/or an event type sales environment. Present competitive energy solutions that meet customers' needs, while adhering to TXU Energy brand values and Code of Conduct requirements. Meet or exceed sales quotas. Effectively manage prospects and leads in their assigned sales territory. Maintain records and timely complete all required reports to fully execute objectives. Collect customer, market, and competitor information during the sales process to improve channel success. Maintain high level of open communication and morale within the work group and among supporting work groups. Assist in presenting results/implications and recommendations to management.

- ≈ HS/GED is required
- ≈ Full-time positions
- ≈ Excellent verbal skills required
- ≈ Competitive salary and benefits
- ≈ Must have a valid driver's license
- ≈ Ability to work outside in various weather elements (i.e. heat, cold, and rain) and stand or walk for long periods of time
- ≈ Convictions will be reviewed on a case by case basis; convictions will not necessarily bar a candidate's employment.

**JP# 8470111**

*Workforce Solutions is an equal opportunity employer/ program. Auxiliary aids and services are available upon request to individuals with disabilities. (Please request reasonable accommodations 48 hours in advance.)  
Texas Relay Number: 1.800.735.2989 (TDD) & 1.800.735.2988 (Voice)*